

BE READY FOR *YES.*

We're always working to find more ways to say yes to our partners, so you can find more ways to grow your business.



YOUR SUCCESS IS OUR FOCUS.

Our dedicated team is with you every step of the way, to help you close more deals.



WE MAKE IT EASY.

Our nationwide network lets you sell to more clients in more places while easy-to-use tools and product training help you get your clients to yes, faster.



OUR SOLUTIONS DELIVER.

We offer the services your clients demand, with solutions that can help you maximize your opportunities with small- to mid-size businesses, enterprise businesses and multi-family residential clients.



ENJOY MORE WAYS TO EARN.

Enjoy a variety of commission models to help you earn on your terms.

UPFRONT + RESIDUAL

Get an upfront payment with residual commission over time on coax services

MONTHLY RESIDUAL

Get a monthly residual commission on coax and fiber services

1X MONTHLY RECURRING REVENUE

Get a one-time payment with additional earning potential at contract renewal on multi-family residential services

3 STEPS TO GET STARTED:

1. Visit partners.spectrum.com
2. Connect with a Spectrum Channel Manager
3. Receive training and sales tools to help you start selling

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Is there a provider that will put me and my clients first?”



YES

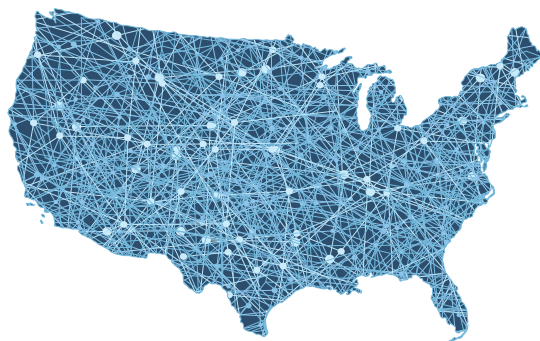
THE SPECTRUM PARTNER PROGRAM.

WHEN OTHER PROVIDERS CAN'T, **SPECTRUM CAN.**

From working with our award winning team in developing your sales strategy to getting comprehensive pre- and post-sales support, we're ready to help you find more ways to get your clients to yes.

MORE COVERAGE TO SERVE MORE CLIENTS

- ▶ Offer in-demand services to clients nationwide.



MORE OPPORTUNITIES TO EARN

- ▶ Serve clients in the following segments:



Small- and Mid-Size Businesses



Enterprise Businesses



Multi-Family Residential Communities **NEW!**

MEETING ALL YOUR CLIENTS' DEMANDS — **YES YOU CAN.**

Let our dedicated team help you find the best solutions to meet the needs of clients of all sizes, around the corner and across the country.



Internet

- ▶ Speeds starting at 300 Mbps over coax and up to 1 Gbps[□]
- ▶ Dedicated, high-performance Fiber Internet up to 100 Gbps
- ▶ Powerful connectivity for multi-family residential communities



Voice

- ▶ Advanced business features and unlimited calling^{*}
- ▶ Unlimited talk, text and data with Spectrum Mobile[^]
- ▶ All-in-one communications app: Spectrum Business Connect^{*}
- ▶ Enterprise Trunking and Unified Communications



TV

- ▶ Ideal for businesses, waiting rooms and multi-family residences
- ▶ Streaming options with no box necessary
- ▶ Reliable in any weather, unlike satellite



Networking

- ▶ Ethernet services that are fast, private and scalable
- ▶ Cloud services that securely connect end users and applications
- ▶ DDoS protection to mitigate attacks without disrupting verified users



Managed Services

- ▶ Simplify network management and security for routing, security, SD-WAN and more
- ▶ Managed router optimizes network traffic and bandwidth across multiple locations
- ▶ Highly reliable network capabilities with edge security

Visit partners.spectrum.com to learn more.