



Procure Parts You Need at Target Pricing

In the constantly changing global electronics market, managing sourcing, inventory, and often-volatile pricing can be challenging. Smith's PPV program offers you the capability to maintain a steady supply of product while achieving your target pricing—or offsetting high prices by saving money on other parts.



What Is PPV?

Smith's PPV (purchase-price variance) cost-savings program is uniquely tailored to solve many of the challenges a shifting market brings:

- Volatile pricing environment
- Increasing costs
- Supply constraints
- Shortages
- Market competition
- Margin pressure

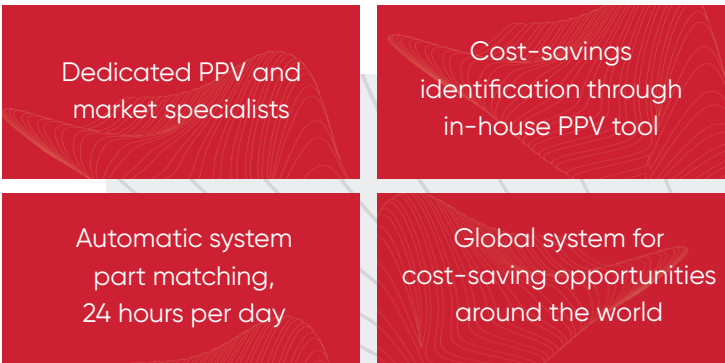
When you join Smith's PPV program, we'll leverage our market intelligence and cutting-edge technology to maximize your cost savings. Smith offers flexible programs that promise you a stable, long-term inventory supply—aimed at your target pricing—based on this efficient and repeatable process.

- Competitive pricing
- Global sourcing reach
- Smith-exclusive partnerships
- Scheduled orders
- Long-term, stable supply
- Dedicated PPV specialists
- Flexible delivery quantities



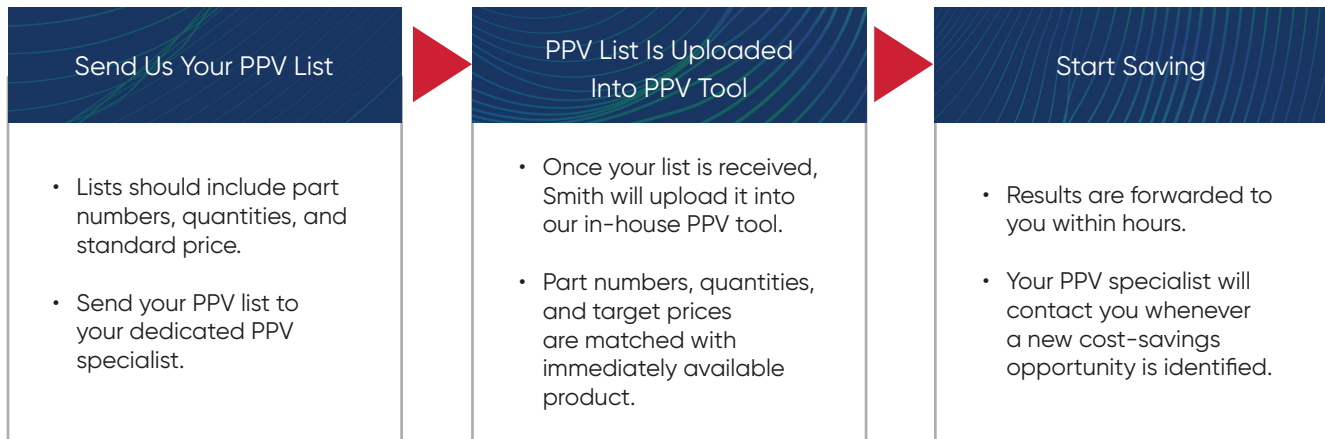
How Does PPV Work?

Our PPV specialists are experienced in monitoring market changes and shifts in price that can impact your bottom line. Offering personal service and rapid response, Smith keeps you informed throughout the PPV process.





How It Works



Explore New Revenue Streams

Smith's specialists are experts at matching buyers and sellers utilizing our commodity and market expertise and proprietary, in-house part-matching tool. This enables us to support you no matter what your position is in a changing market—whether you're searching for scarce parts at a target price or looking for options to sell excess inventory and recoup your investment.

Smith's excess inventory solutions work in tandem with our PPV program to match our global partners—whether buyers or sellers—and help them balance their inventory while supporting their financial goals.

Smith's comprehensive system for part matching helps identify favorable purchase-price variance on your part requirements. Whatever the market climate and whatever your goals, we can help support you with flexible programs and dynamic tools.



Certifications and Qualifications

Our focus on quality is backed by third-party certifications and industry affiliations. As a leader in our industry, we believe in not only meeting but exceeding industry standards for quality. We actively maintain certification requirements and reach beyond those standards to promote the highest level of quality in our products and services.

Scan or click the QR code for a full list of our certifications and qualifications.

