

DELL EXPERT NETWORK



A support program for MSPs and IT consultants, the Dell Expert Network is a one-stop shop that makes business engagement easier and helps you better serve your small business customers.

DEDICATED ACCOUNT MANGER

A dedicated team of experts to help you design, plan and build any project you are working on!

LOYALTY REWARDS

DEN members earn 3% back or more on purchases made for you and your clients. Use your rewards to upgrade your own technology or offering prospects technology incentives as part of your sales meeting.

TIME-SAVING TOOLS

To increase efficiency and effectiveness, members have access to both [Dell Tech Direct](#) and [Live Optics](#).

- ◆ **TechDirect** - Allows you to self-log support tickets, self-dispatch replacement parts, request technical support, and more, 24/7.
- ◆ **Live Optics** - An online analytics tool providing a comprehensive, vendor agnostic view of your customers' IT infrastructure, enabling you to make data-driven purchasing recommendations.

DEDICATED MEMBER PORTAL

The secure member portal allows access to marketing, sales and technical content that will help keep you updated on everything new happening with the program and your membership!

DELL FINANCIAL SERVICES (DFS)

With DFS for service providers, your qualified customers can use their line of credit to pay for the hardware, software, and your value-added services in one place.

HOW TO BECOME A DELL EXPERT?

Questions:

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Dell.com/ExpertNetwork