## Be Ready for YES

You're always looking for new ways to grow your business. Get the tools and resources you need to find more ways to say "yes" to your clients.



#### **GET AHEAD WITH END-TO-END SUPPORT**

Enjoy the added support you need, from a dedicated team that's with you every step of the way. Plus, make sure your clients always have the support they need with 100% U.S.-based customer support.



#### **CLOSE MORE DEALS WITH EASE**

Access simple-to-use tools and training that make it easier than ever to sell Spectrum services. Then, sell to more clients in more places with the added connectivity of our nationwide network.



#### **WORK WITH A WIDE SELECTION OF CLIENTS**

Offer solutions that can meet the demands of a variety of clients, from small- to mid-size businesses to enterprise businesses to multi-family residential communities.



#### **ENJOY MORE WAYS TO EARN**

Choose from a variety of commission models, at our highest rates ever, to help you earn on your terms.

#### **UPFRONT + RESIDUAL**

Get an upfront payment with residual commission over time on coax services

#### MONTHLY RESIDUAL

Get a monthly residual commission on coax and fiber services

#### **1X MONTHLY RECURRING REVENUE**

Get a one-time payment with additional earning potential at contract renewal on multi-family residential services

#### JOIN A PROGRAM FOCUSED ON YOU

- Scan the QR code, or visit <u>partners.spectrum.com</u>
- Connect with a Spectrum Channel Manager
- 3. Receive training and sales tools to help you start selling









# **Unlimited Opportunity**

DRIVE MORE GROWTH AND MAXIMIZE YOUR REVENUE,
WITH A PARTNER THAT CAN HELP YOU FIND MORE WAYS TO YES.





#### **GROWING YOUR BUSINESS ON YOUR TERMS**

# Yes, You Can

You have a unique vision for your business, and you need a partner that's focused on your success. Get the support of an award-winning team that's ready to help you find more ways to say "yes" to your clients, so you can focus on growing your business.

#### **EXPAND YOUR REACH WITH MORE COVERAGE**

▶ Offer in-demand services to clients nationwide.



#### **CLOSE MORE DEALS WITH MORE CLIENTS**

▶ Serve clients in the following segments:



Small- and Mid-Size Businesses



**Enterprise Businesses** 



**Multi-Family Residential Communities** 

# DON'T JUST MEET CLIENTS' DEMANDS, **Exceed Them**

Offer the best solutions to meet the needs of clients of all sizes, around the corner or across the country.



- ▶ Fastest, most reliable Internet, with speeds up to 1 Gbps<sup>□</sup>
- ▶ Secure, dedicated high-performance fiber Internet up to 100 Gbps
- ▶ Powerful connectivity for multi-family residential communities



- Advanced business features and unlimited calling
- ▶ Unlimited talk, text and data with Spectrum Mobile
- ▶ All-in-one communications app: Spectrum Business Connect
- ▶ Enterprise Trunking and Unified Communications



- ▶ Reliable in any weather, unlike satellite
- ▶ Streaming options with no box necessary
- ▶ Ideal for business waiting rooms and multi-family residences



- ▶ Ethernet services that are fast, private and scalable
- ▶ Cloud services that securely connect end users and applications
- ▶ DDoS protection to mitigate attacks without disrupting verified users



- Simplify network management and security for routing, security, SD-WAN and more
- Managed router optimizes network traffic and bandwidth across multiple locations
- ▶ Highly reliable network capabilities with edge security

### Join a program focused on your success. Visit **partners.spectrum.com** today.

□INTERNET: Speeds based on wired connection. Actual speeds (including wireless) vary and are not guaranteed. Spectrum Business Internet Gig requires a Spectrum Gig capable modem. VOICE: Offer requires bundled purchase of 1 Business Voice line with Business Internet. Includes unlimited long-distance calling to U.S., Puerto Rico and Canada. FASTEST SPEEDS: Claim based on Broadband Download Speed among the top 5 national providers in Opensignal USA: Fixed Broadband Experience Report — National View, May 2024. MOST RELIABLE INTERNET claim based on Broadband Reliability Experience among top 5 national providers in Opensignal USA: Fixed Broadband Reliability Report — National View, August 2024. © 2024 Opensignal Limited. Services not avail. in all areas. Restrictions apply. Call for details. © 2024 Charter Communications, Inc., all rights reserved.